

By *[Signature]*

THRU: Aurora Wells
Bid Clerk ext. 4038

CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: Purchasing Department

AGENDA DATE: April 26, 2005

CONTACT PERSON/PHONE: Enrique Acosta, A.P.P.– Procurement Analyst, 541-4321

DISTRICT(S) AFFECTED: 3

SUBJECT:

This item is to approve the award of Solicitation 2005-118, titled "Proprietary Parts & Service, Tennant" for the Department of Aviation as follows:

FMH Material Handling – El Paso, TX Items 1A & 2B (\$120,000).

~~OMB~~ ~~OMB~~ – Richmond, VA Items 1B (\$10,000)

The Contract shall be for Twenty-Four (24) Months.

BACKGROUND / DISCUSSION:

The bid was to provide preventive maintenance services and parts for the Airport's Tennant equipment that are no longer under warranty. The Department of Aviation owns Tennant sweepers, including runway sweepers, and requires maintenance and parts support for this equipment. This equipment is essential for the safe operation of the El Paso International Airport. To keep the equipment operational, they must be on a routine preventive maintenance program.

PRIOR COUNCIL ACTION:

Prior contracts awarded.

AMOUNT AND SOURCE OF FUNDING:

The funding to be used for the purchases is Airport Operating Funds in the estimated amount of \$260,000. Funding is available in 62620003 -503121.

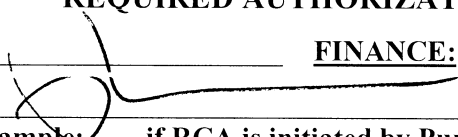
BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD: _____

(Example:  if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: April 13, 2005

PROJECT: Proprietary Parts & Service, Tennant
BID NO: 2005-118 DEPARTMENT: Department of Aviation
BUDGET NO: 62620003-503121
FUNDING SOURCE: Airport Operating Funds
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR-1 : FMH Material Handling
El Paso, TX
ITEM(S): 1A & 2B
AMOUNT: \$120,000 (Estimated annually)
VENDOR-2: ODB
Richmond, VA
ITEM(S): 1B
AMOUNT: \$10,000 (Estimated annually)

The Department of Aviation and the Purchasing Department recommend award as indicated. They are the low, responsive, and responsible bidder meeting specifications.

This is a Twenty-Four (24) month requirements-type Contract for Proprietary Parts & Service, Tennant for the El Paso International Airport. The Contract will officially begin at 12:01 a.m., May 4, 2005.

Vendor-1 does not offer the option of extending the term of the contract. Vendor-1 offers the City the option of extending the term of the contract for Twelve (12) additional months at the same unit prices, if the option is exercised within one (1) year from the date of award of the contract. Vendor-1 and Vendor-2 do not offer a prompt payment discount.

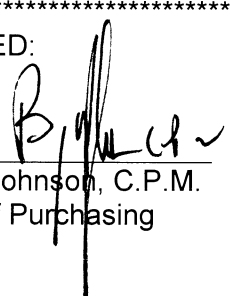
BIDS SOLICITED- 15 [11 local]
BIDS RECEIVED- 04
"NO BID" RECEIVED- 01
CURRENT TAXED PAID-
OUT-OF-TOWN-- X

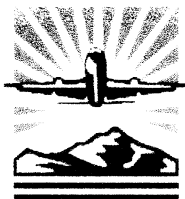
TOTAL RECOMMENDED AWARD: \$260,000 (Estimated)

COUNCIL APPROVED ☒ REJECTED ☐ MUNICIPAL CLERK

APPROVED:

COUNCIL:
MEETING DATE-April 26, 2005


Byron E. Johnson, C.P.M.
Director of Purchasing



EL PASO INTERNATIONAL AIRPORT

TO: Enrique Acosta
Purchasing Department

TO: Alan Jones *CC* *4/15/05*
Assistant Director of Aviation
Operations & Security

FROM: Joe Lugo *Joe Lugo* *4/15/05*
Airport Maintenance Superintendent

DATE: April 15, 2005

SUBJECT: **AWARD OF 2005-118, PROPRIETARY PARTS & SERVICE, TENNANT**

RECOMMENDATION

Award the purchase of Proprietary Parts & Service, Tennant as follows:

FMH Material Handling – El Paso, TX Items 1A & 2B (\$120,000)

ODB – Richmond, VA Items 1B (\$10,000)

Funding is available in 62620003-503121 (Airport Operating Funds).

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS & SERVICE, TENNANT

BID # 2005-118

BID DATE: MARCH 2, 2005

DEPARTMENT: AVIATION

	FMH MATERIAL HANDLING EL PASO, TX	ODB RICHMOND, VA	TENNANT SALES & SERVICE COMPANY MINNEAPOLIS, MN	WEST COAST EQUIPMENT, INC. GLENDALE, AZ
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
<input checked="" type="checkbox"/> ITEM 1A PROPRIETARY PARTS, TENNANT <input type="checkbox"/> ITEM 1B AFTERMARKET SWEEPER BROOMS (REFILLS, TENNANT) Discount/Mark-up proposed from the _____ Price List [OR Catalog] [Manufacturer or Brand Name]	<input checked="" type="checkbox"/> ITEM 1A <input type="checkbox"/> ITEM 1B NET <input type="checkbox"/> -10% DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/> TENNANT	<input type="checkbox"/> ITEM 1A <input checked="" type="checkbox"/> ITEM 1B NET <input type="checkbox"/> - _____ % DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	<input type="checkbox"/> ITEM 1A <input type="checkbox"/> ITEM 1B NET <input type="checkbox"/> -0% DISCOUNT <input type="checkbox"/> +0% MARKUP <input type="checkbox"/>	<input type="checkbox"/> ITEM 1A <input checked="" type="checkbox"/> ITEM 1B NET <input checked="" type="checkbox"/> -0% DISCOUNT <input type="checkbox"/> +0% MARKUP <input type="checkbox"/>
LIST NUMBER: _____ DATED: _____ as supplemented, for any quantity as needed:	899713 2-28-05		2/8/05	357276 01-01-05
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> [OTHER] <input checked="" type="checkbox"/> _____ MAUFACTURER	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

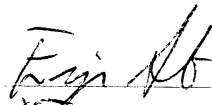
APPROVED BY: 

DATE: 3-8-05

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS & SERVICE, TENNANT				BID # 2005-118	
BID DATE: MARCH 2, 2005				DEPARTMENT: AVIATION	
		FMH MATERIAL HANDLING EL PASO, TX	ODB RICHMOND, VA	TENNANT SALES & SERVICE COMPANY MINNEAPOLIS, MN	WEST COAST EQUIPMENT, INC. GLENDALE, AZ
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:				
01.	MANUFACTURER:	TENNANT	NONE STATED	NONE STATED	WEST COAST EQUIPMENT, INC.
	PRICE LIST FORM NUMBER	899713 CD			357276
	AND/OR DATE				01-01-05
02.	MANUFACTURER:				WEST COAST EQUIPMENT, INC.
	PRICE LIST FORM NUMBER				357276
	AND/OR DATE				01-01-05
03.	MANUFACTURER:				WEST COAST EQUIPMENT, INC.
	PRICE LIST FORM NUMBER				357276
	AND/OR DATE				01-01-05
04.	MANUFACTURER:				WEST COAST EQUIPMENT, INC.
	PRICE LIST FORM NUMBER				357276
	AND/OR DATE				01-01-05
05.	MANUFACTURER:				WEST COAST EQUIPMENT, INC.
	PRICE LIST FORM NUMBER				357276
	AND/OR DATE				01-01-05

APPROVED BY:



DATE:

3-8-05

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS & SERVICE, TENNANT

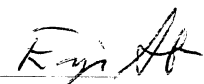
BID # 2005-118

BID DATE: MARCH 2, 2005

DEPARTMENT: AVIATION

		FMH MATERIAL HANDLING EL PASO, TX	ODB RICHMOND, VA	TENNANT SALES & SERVICE COMPANY MINNEAPOLIS, MN	WEST COAST EQUIPMENT, INC. GLENDALE, AZ
ITEM 2A. SERVICE LABOR RATES (YEAR 1 AND 2)					
01.	JOB TITLE	NONE STATED	NO BID	NONE STATED	N/A
	SKILL LEVEL				
	BILLING RATE HOURLY				
	PROFESSIONAL CERTIFICATIONS				
02.	JOB TITLE				N/A
	SKILL LEVEL				
	BILLING RATE HOURLY				
	PROFESSIONAL CERTIFICATIONS				
03.	JOB TITLE				N/A
	SKILL LEVEL				
	BILLING RATE HOURLY				
	PROFESSIONAL CERTIFICATIONS				
04.	JOB TITLE				N/A
	SKILL LEVEL				
	BILLING RATE HOURLY				
	PROFESSIONAL CERTIFICATIONS				
05.	JOB TITLE				N/A
	SKILL LEVEL				
	BILLING RATE HOURLY				
	PROFESSIONAL CERTIFICATIONS				

APPROVED BY:



DATE:

3-7-05

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS & SERVICE, TENNANT

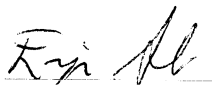
BID # 2005-118

BID DATE: MARCH 2, 2005

DEPARTMENT: AVIATION

		FMH MATERIAL HANDLING EL PASO, TX	ODB RICHMOND, VA	TENNANT SALES & SERVICE COMPANY MINNEAPOLIS, MN	WEST COAST EQUIPMENT, INC. GLENDALE, AZ
ITEM 2B. COMPOSITE [SHOP] BILLING RATE (YEAR 1 AND 2)		\$72.50 /PER HOUR	NO BID /PER HOUR	NONE STATED /PER HOUR	N/A /PER HOUR
01.	JOB TITLE	SERVICE TECHNICIAN	NO BID	NONE STATED	N/A
	PROFESSIONAL CERTIFICATIONS	*PLANNED MAINTENANCE RATE			
02.	JOB TITLE	65.50/HR.			N/A
	PROFESSIONAL CERTIFICATIONS	TO QUALIFY FOR PM RATE EACH			
03.	JOB TITLE	MACHINE MUST BE SCHEDULED			N/A
	PROFESSIONAL CERTIFICATIONS	90 DAYS IN ADVANCE AT LEAST			
04.	JOB TITLE	TWICE PER YEAR.			N/A
	PROFESSIONAL CERTIFICATIONS				
05.	JOB TITLE				N/A
	PROFESSIONAL CERTIFICATIONS				

APPROVED BY:




DATE:

3-8-05

CITY OF EL PASO BID TABULATION

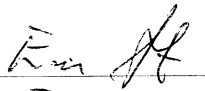
BID TITLE: PROPRIETARY PARTS & SERVICE, TENNANT				BID # 2005-118
BID DATE: MARCH 2, 2005				DEPARTMENT: AVIATION
	FMH MATERIAL HANDLING EL PASO, TX	ODB RICHMOND, VA	TENNANT SALES & SERVICE COMPANY MINNEAPOLIS, MN	WEST COAST EQUIPMENT, INC. GLENDALE, AZ
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED.</p>	<div><input type="checkbox"/></div> <div><input type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div><input checked="" type="checkbox"/></div>	<div><input checked="" type="checkbox"/></div> <div><input type="checkbox"/></div> <div>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div><input type="checkbox"/></div>	<div><input type="checkbox"/></div> <div><input checked="" type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></div> <div><input type="checkbox"/></div>	<div><input type="checkbox"/></div> <div><input checked="" type="checkbox"/></div> <div>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></div> <div>YES <input type="checkbox"/> NO <input type="checkbox"/></div> <div><input type="checkbox"/></div>

APPROVED BY: 

DATE: 3-8-05

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS & SERVICE, TENNANT				BID # 2005-118	
BID DATE: MARCH 2, 2005				DEPARTMENT: AVIATION	
	FMH MATERIAL HANDLING EL PASO, TX		TENNANT SALES & SERVICE COMPANY MINNEAPOLIS, MN	WEST COAST EQUIPMENT, INC. GLENDALE, AZ	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY: On or before _____ _____ consecutive days after the date of receipt, by the contractor, of a written notice of award, or _____ consecutive hours after receipt of a verbal order.	THREE CONSECUTIVE DAYS	3.5 CONSECUTIVE DAYS	NONE STATED	ONE (1) CONSECUTIVE DAYS	
	72 CONSECUTIVE HOURS		NONE STATED	TWENTY-FOUR (24) CONSECUTIVE HOURS	
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.					
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY CAUSE FOR THE REJECTION OF THE BID.					
BIDS SOLICITED: 15		BIDS RECEIVED: 4		BIDS LOCAL: 11	
				NO BID: 1	

APPROVED BY: 
 DATE: 3-8-05

ASMAR TRUCK EQUIPMENT (HUB)
7713 ALAMEDA AVE
EL PASO, TX 79915

TOYOTA LIFT OF EL PASO
ATTN: ALLEN SWICEGOOD
12305 ROJAS ROAD
EL PASO TX 79928

WESTERN FLEET SERVICES
3800 SHELL
EL PASO, TX 79925

EL PASO INDUSTRIAL SUPPLIES
(HUB)
119 N. COTTON
EL PASO, TX 79901

RUST TRACTOR CO
10501 DYER ST
EL PASO, TX 79924

SIERRA MACHINERY, INC. (HUB)
939 HAWKINS BLVD.
EL PASO, TX 79915

No Bid

ELLEN EQUIPMENT
410 SOUTH COTTON
EL PASO, TX 79901

GONZALEZ PARTS & ACCESSORIES
ATTN: MIKE GONZALEZ
5461 THORN RIDGE CIRCLE
EL PASO, TX 79932

NAWA
ATTN: DENNIS M. RODRIGUEZ
8029 ALAMEDA #B
EL PASO, TX 79915

FMH MATERIAL HANDLING
SOLUTIONS
1054 HAWKINS BLVD
EL PASO, TX 79915

TENNANT
ATTN: ERIC BLANCHARD
701 NORTH LILAC DRIVE
MINNEAPOLIS, MN 55422

ROL-N ENTERPRISE (HUB)
ATTN: ROLAND ESPARZA
2313 MONTANA AVE
EL PASO, TX 79903

TENNANT
P. O. BOX 1452
MINNEAPOLIS, MN 55440-1452

OLD DOMINIAN BRUSH COMPANY
ATTN: DAVID DEARTH
1525 N. COMMERCE AVE.
KANSAS CITY, MO 64120

OLD DOMINIAN BRUSH COMPANY
ATTN: TERRINA FOXWORTH
5118 GLEN ALDEN DRIVE
RICHMOND, VA 23231

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901